

# IT FOR EDUCATION DONE DIFFERENTLY.

## THE CHALLENGES



FINDING AND RETAINING  
TALENT CAN BE DIFFICULT



BUDGETS ARE TIGHTENING;  
COSTS ARE INCREASING



EVERY SCHOOL IS RE-  
INVENTING THE WHEEL



RELIANCE UPON PARTNERS  
CAN BE EXPENSIVE

## A SOLUTION

**What if** you could have access to technical resources who understood the challenges that are common to your schools? What if they were motivated not by profit, but by sharing in success and providing lasting value to mission-aligned customers?

**AvantBlue** was established by Butler University to aid education partners by offering experienced consulting services and delivering proven, creative, and cost-effective software, hardware, and services informed by our unique perspective as a leader in education and technology.

**Allow us** to demonstrate our track record and discover how we can collaborate with you to solve your challenges, freeing up more time for you to concentrate on delivering differentiating value to your schools.

## SOME SUCCESS STORIES



With a need to modernize endpoint security clients, we provided the customer with resources to allow them to compare features between different vendors and passed along a significant discount over the next best priced reseller, including deployment and configuration services.



During a campus wired network replacement, we were able to provide a top-tier class of equipment while escaping the subscription billing model, saving over \$1 million from the existing vendor's quote. Ruckus is still engaged to ensure we get the most out of all available features.



Virtual Machine Backups and Large Local File Hosting are now handled by operations staff on a simple and scalable platform with automated backups to a colocation site and the cloud. This solution has saved staff time and unlocked features previously out of reach, at a 60% lower annual cost.